

AI Vendor Comparison Guide

A decision structure for models, platforms and implementation partners.

INTELLIGENT SYSTEMS. PRACTICAL RESULTS.

How this asset operates

Funnel stage	Commercial investigation and procurement
Audience	Technology, procurement, security, privacy, finance and operating leaders
Trigger	Multiple vendors or platforms are under consideration
Objective	Compare operating fit, terms, controls and exit risk - not just feature lists
Primary CTA	Complete evidence-backed comparison and record decision
Delivery method	PDF comparison guide
CRM action	Attach decision record to opportunity or project
Follow-up	Technical, security, legal and commercial review
Compliance	Vendor features, prices and terms change; verify current official documentation and contracts.
KPI	Documented vendor decision, switching readiness and fewer late procurement blockers

Use official documentation and contract terms. Mark unknowns as unknown; do not convert sales statements into verified capabilities.

Decision context

Workflow and users

Required capabilities

Prohibited data / actions

Deployment constraints

Decision owner and date

Comparison matrix

Criterion	Vendor A	Vendor B	Vendor C	Evidence / source
Workflow fit				
Model / platform capability				
Data use and training terms				
Retention and deletion				
Regions and residency				
Identity and access				
Logging and observability				
Security evidence				
Service levels and support				
Rate limits / capacity				
Pricing and cost controls				
Portability and exit				
Contract and subprocessor terms				

Decision

Selected option

Why

Material tradeoffs

Conditions

Exit plan

Approvers

Decision record and limitations

Decision or conclusion

Evidence supporting the decision

Material limitations and assumptions

Accountable owner

Review date

Important

Vendor features, prices and terms change; verify current official documentation and contracts.

PlanckCyber resources are general planning tools. They do not create a client relationship or substitute for qualified legal, privacy, security, financial, accounting, engineering, regulatory or procurement review.